



Performance for the year 2015-16.

Bengal Chemicals & Pharmaceuticals Ltd.

6th April, 2016

VALUE OF PRODUCTION 2015-16

(Rs. Crore)

| Factory | April | May | June | July | August | Sept | October | Nov | Dec | Jan | Feb | Mar | Total |
|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|---------------|
| MANIKTALA-Kolkata | 4.71 | 4.03 | 5.11 | 4.76 | 4.68 | 4.80 | 3.68 | 3.32 | 4.01 | 4.34 | 5.19 | 14.13 | 62.78 |
| PANIHATI-Kolkata | 2.44 | 2.35 | 2.09 | 2.39 | 3.41 | 2.66 | 1.66 | 2.02 | 3.58 | 3.32 | 3.83 | 4.41 | 34.20 |
| MUMBAI | 0.09 | 00.49 | 0.70 | 0.28 | 0.62 | 0.12 | 0.56 | 0.56 | 0.15 | 0.23 | 0.11 | 0.57 | 4.49 |
| KANPUR | 0.05 | 00.05 | 0.00 | 0.22 | 0.48 | 0.75 | 0.57 | 0.36 | 0.48 | 0.59 | 0.64 | 1.02 | 5.23 |
| TOTAL | 7.30 | 6.93 | 7.91 | 7.65 | 9.20 | 8.34 | 6.48 | 6.26 | 8.23 | 8.48 | 9.76 | 20.15 | 106.70 |

VALUE OF PRODUCTION 2015-16 vs. 2014-15

Rs. Crore

| Factory | 2015-16 | 2014-15 | Percentage Increase over last year |
|--------------------|---------|---------|------------------------------------|
| MANIKTALA- Kolkata | 62.78 | 29.19 | 115.08 |
| PANIHATI- Kolkata | 34.20 | 30.23 | 13.12 |
| MUMBAI | 4.49 | 4.55 | -1.25 |
| KANPUR | 5.23 | 0.77 | 573.38 |
| TOTAL | 106.71 | 64.73 | 64.83% |

VALUE OF SALES 2015 - 16

Rs. Crore

| Divisions | April | May | June | July | August | Sept | October | Nov | Dec. | Jan | Feb | Mar | Total |
|-------------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|--------------|---------------|
| DIV. - I | 0.66 | 0.53 | 0.52 | 0.63 | 0.81 | 0.70 | 0.58 | 0.55 | 0.33 | 0.27 | 0.31 | 0.63 | 6.52 |
| DIV. - II | 2.81 | 3.16 | 3.87 | 4.19 | 5.60 | 4.01 | 4.17 | 4.88 | 4.95 | 4.86 | 5.21 | 16.27 | 63.98 |
| DIV. - III | 1.40 | 2.16 | 2.64 | 2.99 | 2.96 | 2.93 | 1.90 | 2.17 | 3.24 | 1.82 | 3.02 | 4.38 | 31.61 |
| TOTAL | 4.87 | 5.85 | 7.03 | 7.81 | 9.37 | 7.64 | 6.65 | 7.61 | 8.52 | 6.95 | 8.54 | 21.28 | 102.11 |

VALUE OF SALES 2015-16 vs. 2014-15

| | | | Rs. Crore |
|----------------------------|---------|---------|------------------------------------|
| Divisions | 2015-16 | 2014-15 | Percentage Increase over last year |
| DIV. – I (ALUM) | 6.53 | 7.19 | -9.32 |
| DIV. – II (PHARMA) | 63.98 | 17.97 | 256.00 |
| DIV. – III(HOME Products) | 31.61 | 27.85 | 13.5 |
| TOTAL | 102.11 | 53.01 | 92.62% |

COLLECTION 2015-16

Rs. in Lakhs

| Head | Apr | May | June | July | Aug | Sep | Oct | Nov | Dec | Jan | Feb | Mar | Total |
|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|--------|---------|---------|
| Sales | 486.64 | 489.16 | 704.12 | 654.76 | 584.76 | 477.10 | 629.39 | 570.96 | 744.68 | 702.52 | 640.05 | 1571.52 | 8256.36 |
| Rental | 114.00 | 84.00 | 103.20 | 102.00 | 98.00 | 86.00 | 150.00 | 89.48 | 120.00 | 110.00 | 115.00 | 110.00 | 1281.84 |
| TOTAL | 600.64 | 573.16 | 807.32 | 756.76 | 682.76 | 563.10 | 779.39 | 660.44 | 864.68 | 812.52 | 755.05 | 1681.52 | 9538.20 |

MANPOWER DETAILS (CATEGORY-WISE)

| Particulars | 01.04.2016 Nos. | AGE WISE | | | |
|-------------|--------------------|----------|--------|-------|-------|
| | | <30 | 31 -40 | 41-50 | 51-58 |
| EXECUTIVES | 70 | 1 | 22 | 26 | 21 |
| SUPERVISORS | 111 | 1 | 4 | 8 | 98 |
| WORKERS | 189 | 13 | 27 | 37 | 112 |
| GRAND TOTAL | 370 | 15 | 53 | 71 | 231 |

- Present Retirement Age: 58 years.
- Present Pay Scales: 1997 pay scale
- Number of employees opted for VRS up to 31-03-2016 is 176.
- Monthly Salary Bill is Rs.1.25 Cr.